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Dear Ms. Teppaitoon,

This letter encloses my application to the Corporate Strategy intern role as advertised on the BayWa RE website.

Energy is a fundamental part of our society - the challenge today is making it accessible and reliable for all. My university dissertation focused on energy in Mozambique, comparing technologies, economic and environmental arguments to propose an ideal energy mixture and maximise energy access. The dissertation was awarded a First-Class grade classification.

I want to continue exploring energy projects, in particular within emerging markets. On the strategy and business development side; over the past year, I've worked alongside an Investment to grow a startup from a prototype product, to establishing contacts and selling a full product to a major bank. I covered go-to-strategy, on boarding and managing an intern, branding, logistics and the full business development cycle.

Separately, I've worked on large data-sets to identify market opportunities for a mobility tech startup and lead cross-disciplinary teams at hackathons, presenting our projects to industry SVPs and experts - winning prizes at three events.

My international background has made me a curious, dynamic, team-centric person, and I cherish learning by doing. You may find my other experiences enclosed within my CV or in a more visual format on my website below,

Looking forward to hearing back from you,

Your Faithfully,

Marco Conticini

*marcomeets.com/BayWaRE*